

# College of Professional Studies

## DID YOU KNOW?

Indiana Tech is accredited by the Higher Learning Commission, the largest regional accreditor of degree-granting, post-secondary educational institutions in the United States. Indiana Tech’s College of Business is accredited by the International Accreditation Council for Business Education.

You can expect to learn from professors with a wide breadth and depth of industry experience, making your coursework more relevant and interesting. An MBA is vital if you aspire to climb the management ladder or start a business.

**Our new MBA 5050 Executive Leadership course sets our MBA program apart from others in the region.**

*Find out how on side 2 of this sheet.*

# Management, MBA

*indianatech.edu/programs/mba-management*

## EARN YOUR MBA FROM INDIANA TECH IN 14 MONTHS OR LESS.

With a Master of Business Administration – Management, you will possess the skills needed to be a successful leader in today’s competitive business world. Tech’s MBA program focuses on examining an organization from a functional, strategic approach. This approach includes emphasis on management, marketing, finance, accounting, and economic principles in both the domestic and international marketplaces.

Businesses need competent managers who can think big picture. They’re responsible for planning, organizing, directing and controlling a company’s activities on a daily basis. On a higher level, management extends further into analyzing data, increasing efficiency and making strategic decisions. The most successful managers are those who possess strong communication skills, interpersonal skills and problem-solving skills.

## Student Learning Outcomes

Upon completion of the Master of Business Administration – Management, you will be able to:

- Demonstrate advanced knowledge in the functional areas of business
- Analyze and identify external opportunities and threats, and propose strategic solutions
- Apply ethical decision-making to resolve problems
- Communicate effectively with a high level of interpersonal skills
- Utilize technology as a tool for business strategy
- Interpret and provide a broader context using financial and non-financial information
- Effectively lead a designated group of employees

## Career/Salary Opportunities

Below are potential career opportunities available to graduates with a master’s degree in business administration with a concentration in management. Additionally, you will find national statistics for average annual salaries and projected job growth, as identified by BLS.gov statistics. Salaries can vary based on the market in which you live and the prior experience you bring to the position.

- Administrative Services Manager.....\$96,180/year  
*Job outlook, 2018-28: 7 percent increase*
- Sales Manager ..... \$124,220/year  
*Job outlook, 2018-28: 5 percent increase*
- Financial Manager..... \$127,990/year  
*Job outlook, 2018-28: 16 percent increase*
- Management Analyst .....\$83,610/year  
*Job outlook, 2018-28: 14 percent increase*

## Curriculum

Course No. Course Name ..... CREDITS

### CORE COURSES

MBA 5050	Executive Leadership (first course) .....	3
MBA 5125	Economic Decision Making for Managers.....	3
MBA 5140	Accounting & Financial Decision Making for Managers .....	3
MBA 5225	Marketing & Innovation .....	3
MBA 5400	Statistical Learning & Analytics .....	3
MBA 5410	Operations Management & Technology .....	3

Choose one of the following:

MBA 7000	Business Policy & Strategy .....	3
MBA 7100	Global Business Practicum .....	3

### MANAGEMENT CONCENTRATION

MBA 5300	Organizational Behavior .....	3
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Select two of the following courses:

MBA 5320	Quality Management .....	3
MBA 5600	Human Resource Management.....	3
MBA 6310	Project Management.....	3
MBA 6500	Small Business Management .....	3
MSM 6400	Managing Change.....	3
MBA 6990	Business Praxis*.....	3

**TOTAL REQUIRED CREDITS ..... 30**

\*Only international students will need to take the MBA 6990 Business Praxis course as part of their Curricular Practical Training.

*For the most current and complete list of degree requirements, visit our online course catalog at [catalog.indianatech.edu](http://catalog.indianatech.edu).*

## Why an Indiana Tech MBA is Better

At its foundation, Indiana Tech's MBA program is built on a core of seven courses that supplies you with fundamental business knowledge and an invaluable skill set that equips you for success in today's ever-changing business landscape. However, it's the first course you take—MBA 5050—Executive Leadership—that sets our MBA program apart from others in the region.

In MBA 5050, you will use the Leadership Circle Profile, an assessment tool utilized by top employers like Honda, FedEx and PriceWaterhouseCoopers that will reveal key opportunities for you to develop as a leader. Using that information, you will create a leadership development plan—your roadmap to transforming into the leader you want to become. After completion of MBA 5050, you will be paired with an executive coach who will help you make better sense of your self-assessments and give you sound advice as you put your plan into action.

As a result, you are able to apply a very personalized approach to your education—learning and growing as a leader while honing your knowledge and skills in your field of expertise. Get started today, and earn your MBA in 14 months or less at Indiana Tech.

## Warriors in the workforce

Indiana Tech graduates work at great companies like:

- Zimmer Biomet
- Lincoln Financial Group
- Parkview Health
- Samtec
- Wabash National Corporation
- MedPro Group
- Eli Lilly and Company
- 3Rivers Federal Credit Union
- General Motors
- Dow Chemical
- Apple
- Georgia-Pacific

Indiana Tech graduates gravitate toward careers in the following fields:

- Business Administration
- Computer Science
- Engineering
- Information Technology
- Management
- Operations
- Sales and Marketing
- Criminal Justice

**INDIANATECH.EDU/GOFORIT**

Contact your admissions representative or call 888.832.4742 for more information.